

Comprehensive, Integrated Vehicle Inventory Management

DEALERSHIP AREA

Sales Desk and F&I

ISSUES

Inventory Profitability

Market and Vehicle Information Access

ADP Vehicle is a comprehensive vehicle inventory management system that is fully integrated with the ADP Dealer Management System, allowing dealers to maximize vehicle asset profitability and improve employee productivity. This robust solution brings together inventory management and market-based information enabling dealerships to reduce inventory-associated costs and improve customer vehicle selection.

Maximize Vehicle Profitability with Powerful, Accessible Information

Wouldn't you like better control of your substantial vehicle inventory assets? With ADP Vehicle, comprehensive information is at your fingertips helping you proactively manage current inventory carrying costs, vehicle investment losses and flooring charges—while also providing information required to make informed inventory planning decisions.

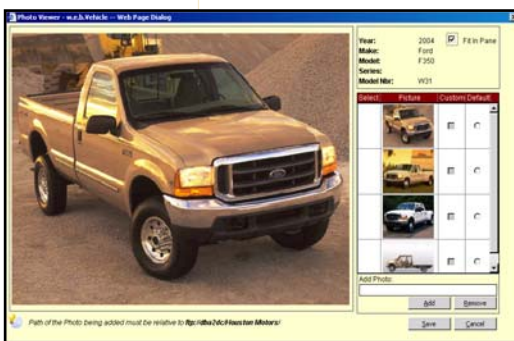
An enhanced vehicle database includes a wealth of vehicle information including specific equipment details, package component cost and list prices, photos, and vehicle valuation.

Your employees can efficiently stock other new or used vehicles using the customizable ADP Vehicle "Quick Stock" template. Vehicle description, equipment codes, and pricing information are automatically populated eliminating tedious, manual order entry.

Information is entered only once and all inventory management screens are updated. Consistent, accurate and up-to-date vehicle information is now available across the enterprise and easily accessible throughout ADP's Front Office solutions.

Consider how robust ADP Vehicle information will help you increase vehicle profitability:

- Instantly understand vehicle status and inventory position using Home Page summary information. As needed, easily drill-down for more detailed information
- Minimize flooring costs by using Days In Stock and accounting cost information detailed on the **New Vehicle Aging Report**
- Utilize up-to-date **Valuation Report** Black Book and NADA regional information to assess trade value enabling managers to make profitable decisions
- Control costs by identifying and sorting vehicles where your investment exceeds current market value with **Pre-Owned Opportunity Assessment Report**
- Accurate, market-driven information is updated electronically allowing you to confidently reevaluate current used vehicle position and make timely planning decisions
- Gain control of asset and simplify accounting procedures by easily separating vehicle inventory by franchise



Close More Deals Using Comprehensive Vehicle Information

Is your customer looking for a specific vehicle model, color, or package components? ADP Vehicle's advanced search capabilities enable you to quickly look across the entire Enterprise or one location and find just the right vehicle.

Here's how ADP Vehicle will help you satisfy your customer and make the sale:

- Robust search functionality by color, odometer, and option packages
- Powerful publishing tools now enable you to either print a vehicle brochure or use information for Internet sales opportunities
- Deliver professional product presentations using rich vehicle content and exterior and interior photos-in person or over the Internet
- Turn interest into a sale by providing customer with side by side vehicle comparison information
- Build customer loyalty by providing professional vehicle trade appraisal

Easily accessible, consistent, accurate data across Front Office solutions and back office accounting systems. The simplicity of a fully-integrated vehicle management system throughout your entire enterprise. **Only from ADP.**

Improve Staff Productivity with Easy to Use Integrated Solution

Your employees no longer have to enter detailed vehicle information. With **w.e.b.Vehicle** information is automatically populated saving time and reducing errors. Basic information is entered only once and easily accessible through Front Office solutions.

Consider some of the productivity enhancing benefits of this user-friendly vehicle management system:

- Easily drill down and edit vehicle information from summary home page
- Improve efficiency through electronic receipt of new vehicle inventory invoice and order number search capabilities
- Quickly stock other new or used vehicles using customizable "Quick Stock" template. Employees just enter the VIN number and all critical Inventory management screens are automatically populated
- Improves business office productivity and data accuracy by automatically posting from ADP Vehicle or if you prefer, create journal entries in ADP Vehicle and post from Accounting

For more information about ADP Vehicle or any other ADP solutions, please call us at 800.488.8534 ext. 6599 or visit adpdealerservices.com.